



You want an **MBA**
 You'd like to finish it quickly
 You want it to complement your career

Binghamton University's Executive MBA program is a 21-month curriculum that will enable you to earn your MBA degree on weekends.



"I was always interested in the business side of health care, and it was time to do something to secure my future. Binghamton's emphasis, cost and class times were more appealing to me than those of the other programs in my area. I've gained new knowledge about how the business environment relates to health care."

Edward T. Sall, MD, MBA '00
 Private Practice Partnership
 Syracuse, N.Y.

BINGHAMTON UNIVERSITY
 SCHOOL OF MANAGEMENT

EXECUTIVE
MBA

What you need to know



BINGHAMTON UNIVERSITY
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EXECUTIVE
MBA

*An MBA for your career,
 without interrupting your career!*



BINGHAMTON UNIVERSITY
 State University of New York

www.binghamton.edu

School of Management
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 Binghamton, New York 13902-6000

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BINGHAMTON UNIVERSITY STATE UNIVERSITY OF NEW YORK
 THE PREMIER PUBLIC UNIVERSITY IN THE NORTHEAST — *Fiske Guide to Colleges*

THE
BINGHAMTON UNIVERSITY
EXECUTIVE
MBA

In the Binghamton University Executive MBA program, you will:

- Gain in-depth exposure to advanced management concepts and skills
- Enhance analytical and critical-thinking skills
- Focus on leadership and decision-making skills through a multi-disciplinary framework with a highly participatory, collaborative learning process

All MBA programs offered by Binghamton University's School of Management are accredited by AACSB International, the premier accrediting body for master's of business administration programs.

The School of Management is a full member of the Executive MBA Council, whose mission is to foster excellence and innovation in executive MBA programs in a globally competitive environment.

EARNED EXCELLENCE



THE BEST BUSINESS SCHOOLS IN THE WORLD



"The EMBA program at Binghamton University greatly enhanced my professional career. You can take the material straight from the classroom and apply it to your everyday working life."

Al Palermo, MBA '05
Manager, Financial Planning & Analysis
BAE Systems Controls
Johnson City, N.Y.

Binghamton University
School of Management
Executive MBA Course Sequence

FIRST YEAR

- Accounting for Managers (4 credits)
- Organizational Behavior (4 credits)
- Statistics for Managers (4 credits)
- Managerial Economics (2 credits)
- Corporate Finance (4 credits)
- Management Information Systems (4 credits)
- Communications for Managers (4 credits)
- Marketing for Managers (4 credits)

SECOND YEAR

- Business Law* (4 credits)
- Workshop in Negotiations* (2 credits)
- Operations Management (4 credits)
- Consulting Project* (4 credits)
- Global/Ethical Issues in Business (2 credits)
- Leadership (4 credits)
- Strategic Management (4 credits)

* Health Care Concentration

For students earning the optional Health Care Concentration, the following courses are substituted for those marked with an asterisk above:

- Legal Issues in Health Care (4 credits)
- Health Care Economics and Finance (4 credits)
- Health Care Consulting Project (4 credits) (overlapping fall and spring semesters)

APPLY NOW

Go online now (<http://som.binghamton.edu/emba>) and you can begin your Executive MBA in August.

Here's what you need to know about applying:

- You need to have earned a bachelor's degree from an accredited college or university. We recommend that applicants have at least five years of full-time professional experience.
- You need to submit a current résumé and two academic or professional references. An acceptable GMAT score is also required (for applicants holding advanced degrees, such as PhD or MD, the GMAT requirement may be waived on a case-by-case basis).
- Apply early. The admissions committee reviews applications on a rolling basis.
- A new class is admitted to the Executive MBA program every two years.

FIND OUT MORE

Call us at 607-777-2315 or e-mail the program director, George Bobinski, at bobinski@binghamton.edu.

ABOUT BINGHAMTON UNIVERSITY

- *U.S. News & World Report* consistently ranks Binghamton as one of the top 50 public universities in the nation.
- *Kiplinger's Personal Finance* ranks Binghamton as the 10th best value in public colleges.
- The Carnegie Foundation for the Advancement of Teaching ranks Binghamton among the nation's doctoral extensive schools.
- Binghamton has an enrollment of nearly 14,000 students, including more than 2,600 graduate students.

ABOUT THE SCHOOL OF MANAGEMENT

- The School of Management faculty is widely known for teaching excellence and working with successful professionals. During the past five years, the school has provided executive education to notable companies, including Lockheed Martin, IBM, BAE Systems, Corning Incorporated, Fidelity Investments, Thomas Weisel Partners Group and Osram-Sylvania.
- The School of Management's Center for Leadership Studies is world-renowned for its transformational leadership research. This acclaimed center has established a global network of affiliates in the Pacific Rim, the Middle East, Africa and Europe.
- Binghamton students attract recruiters from world-class companies such as Bank of America, Citigroup, Deloitte & Touche, Deutsche Bank, Ernst & Young, Fidelity Investments, Goldman Sachs, IBM, Lord & Taylor, KPMG and PricewaterhouseCoopers.
- Faculty include five recipients of the Chancellor's Excellence in Teaching Awards and a recent winner of the Emanuel Saxe award for outstanding accounting educator.



"This program was designed with busy people in mind. The two-week break between class sessions affords critical time to process course material and complete assignments effectively for maximum learning — while at the same time allowing me to meet my work obligations."

Jeanine Prime, PhD, MBA '04
Research Director
Catalyst Incorporated
New York, N.Y.

Executive MBA